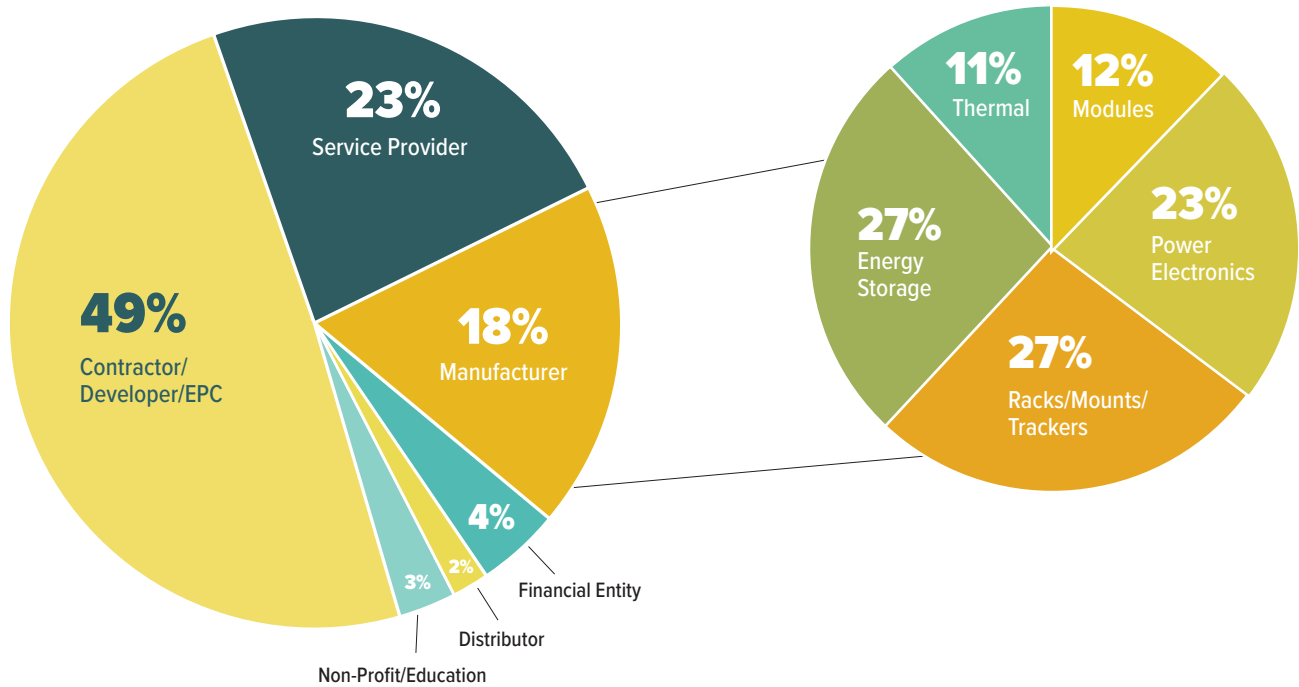


# 2020 ANNUAL REPORT



**CALIFORNIA SOLAR +  
STORAGE ASSOCIATION**  
smart local energy

# OUR MEMBERS



127 Energy  
 17 TeraWatts  
 180 Solar Power  
 A-1 Contractors  
 A-C Electric Company  
 A.M. Shine Electric  
 A1 Sun  
 ACIP Energy  
 ACR Solar International Corp.  
 Action Energy  
 ActiveProspect  
 Adams Solar Electrical and Electric  
 Addy Electric  
 Advanced Conservation Systems  
 Advanced Microgrid Solutions  
 Aeterna Energy  
 AgEnergy Systems  
 Aguillon Enterprises  
 Alameda Electrical Distributors  
 Albion Power Company  
 ALIVE Solar & Roofing  
 All Save Energy  
 All Valley Solar  
 Allied Energy  
 Allterra Solar  
 Allume  
 Alpha Energy Management  
 AlsoEnergy  
 Altadena Energy & Solar  
 Altair Solar  
 Alternate Energy Technologies  
 Alternative Energy Systems  
 Altna Energy Services  
 Altsys Solar

Ameresco  
 American Solar Corporation  
 Amped Solutions  
 Anderson Electric  
 Antenna Group  
 Apex Natural Renewable Generation  
 Apex Solar  
 APG Solar  
 Applied Building Science  
 Applied Solar Energy  
 APsystems  
 Aquatherm Industries  
 Aram Solar  
 Arcadia Solar  
 Arnold Solar  
 Aurora Solar  
 AWS Electrical & Solar  
 Axis Solar Design  
 Azelio  
 Aztec Solar  
 B & B Solar  
 Baja Carport  
 Baker Electric Home Energy  
 BARIL Engineering  
 Barrier Solar  
 Base Energy  
 BayWa r.e. Solar Systems  
 Beeson Solar Electric  
 Belvedere Solar Finance  
 Berger Solar Electric  
 Better Earth  
 Bland Solar and Air  
 Blu Banyan  
 Blue Planet Energy

Blue Sky Utility  
 BlueFlame Energy Finance  
 Booth Construction  
 Borrego Solar Systems  
 BPI  
 Brandon Carlson Electrical Contractor  
 Bright Power  
 Brighton Energy  
 Broadstreet Power  
 Brooks Engineering  
 Brown-Hooper International Energy  
 BTA Solar  
 Burnham Energy  
 BVI Solar  
 BYD Energy  
 Byers Solar  
 Caiman Engineering  
 Cal Paso Solar Electric  
 Cal-Sun Construction  
 CalCom Energy  
 Cali One Services  
 California Clean Energy  
 California Solar Electric Company  
 California Solar Electric Systems  
 CalSolar  
 CalState Solar  
 Canadian Solar  
 Canyon Construction Services  
 Capital City Solar  
 Capital One  
 Carothers DiSante & Freudenberger LLP  
 Cascade Eco Minerals  
 Castone Roofing and Construction  
 Catalyze

CED Greentech  
Cenergy Power  
Center for Sustainable Energy  
Centrica Business Solutions  
Century Roof & Solar  
Charged Up Energy  
CHERP  
Chico Electric  
Chico Solar Works  
Chilicon Power  
Chint Power Systems  
Cinnamon Energy Systems  
Citadel Roofing & Solar  
Clayco Electric  
Clean Energy Group  
Clean Energy Social  
Clean Energy Solar Direct  
Clean Point Energy  
Clean Renewable Solutions  
Clean Solar  
CleanSpark  
CleanTech Docs  
CleanTech Energy Solutions  
CleanView Capital  
Climate Solar Solutions  
Climatec  
CNG Solar Engineering  
Coastal Constructors  
Cobalt Power Systems  
CollectiveSun  
Combined Energy Technologies  
Communication Infrastructure Corporation  
Community Resource Project  
Cool Earth Solar  
Corda Solar  
Cosmic Solar  
Cross Consulting Services  
Crown Road Energy  
CSA Group  
CSG Developers  
Curb  
Current Home  
Current Renewables Engineering  
Custom Power Solar  
Darfon America Corp.  
Davis Wright Tremaine  
DBL Partners  
DG+Design  
Diablo Solar Services  
Digital Power Corporation  
Discover Battery  
Distributed Energy Innovation  
Dividend Finance  
Divine Power USA  
DSD Renewables  
EagleView  
Earth Electric  
Eco Foundation Systems  
EcoFasten an Esdec Company  
Ecolibrium Solar  
EcoMotion  
EDF Renewables  
Effect Energy  
Eguana Technologies  
Electrical Works Etc.  
Electricious  
Electriq Power  
EliteSolar  
EMCOR Mesa Energy Systems  
Empire LE  
Empower Energies Clean Infrastructure  
ENACT Systems  
EnelX  
Energport

Energx Controls  
Energy Construction Services  
Energy Toolbase  
EnergySage  
ENGIE Storage Services  
Enphase Energy  
EnterSolar  
Environmental Solar Design  
EPC Power Corp.  
EPX Group  
EVA Green Power  
Evergreen Solar  
Extensible Energy  
EZ Solar  
F & L Contractors  
FAFCO  
Feather River Solar Electric  
Fimer  
First Response Solar  
FlowEnergyPartners  
Folsom Labs  
ForeFront Power  
Fortress Power  
Fortune Energy  
FreeVolt USA  
Fronius USA  
FUSION POWER DESIGN  
GAF Energy  
GameChange Solar  
Genability  
Generac Power Systems  
Generate Capital  
GetTheReferral.com  
GigaWatt  
Gilmore Heat Air & Solar  
Ginlong Solis USA  
Go Electric  
Gold Electric  
Gold Rush Energy Solutions  
Golden Energy  
GoMicrogrid  
Good Sun  
GoodWe  
GoSolarPros  
Gr8 Energy  
Graybar  
Green Convergence  
Green Solutions  
Green Tech Nations  
Green Wolf Energy  
GRID Alternatives  
Hammond Climate Solutions  
Harrison Electric & Solar  
Hawthorne Power Systems  
HeatSpring  
Hecate Energy  
Heliodyne  
Helios Services  
HES Solar  
Highlands Energy  
Highpoint Solar  
HiQ Solar  
Home Loan Bank  
Hooked On Solar  
Hot Purple Energy  
Hoymiles  
Humless  
Hyosung  
Hyperlight Energy  
I Love My Solar  
IAPMO  
IGS Solar  
IMO Automation  
Indaspec

Independent Electric Supply  
Infinity Energy  
Innovative Energy Systems  
International Code Council (ICC)  
Intertek  
Invinity Energy Systems  
IronRidge  
iSolar Brokers  
Ivy Energy  
James G. Parker Insurance & Associates  
JDS Power  
JinkoSolar (U.S.)  
JKB Energy  
Jonas Energy Solutions  
JTG/Muir  
Just Leaks  
K2 Systems  
Kahn Solar  
Kenwood Energy  
Keyes & Fox LLP  
King Energy  
Kitu Systems  
Klein Power Electric  
Koben Systems  
Kuubix Energy  
KW Hour Energy  
LarSun Solar  
Layered Conceptz  
Legacy Risk and Insurance Services  
Lets Get Solar  
LG Electronics U.S.A.  
LG Energy Solutions Michigan  
Lumin  
Luminalt Energy Corporation  
M Bar C Construction  
Madison Energy Investments  
Magic Sun Solar  
Malden Solar  
Martin Herzfeld  
Matadors Community Credit Union  
Maxout Renewables  
Mayfield Renewables  
MAYO Designs  
MBL Energy  
McCalmont Engineering  
McPherson Engineering  
Measure The Sun  
MEI Renewables  
Mel Bradley Electric  
Mendocino Solar Service  
Michael & Sun Solar  
Mid-State Solar  
Milestone Risk Advisors  
Mission Solar Electric  
Mission Solar Energy  
MK Battery  
MMCSolar  
Modular Lifestyles  
Mohr Power Solar  
Momentum Solar  
Mosaic  
Mynt Systems  
naak Power Partners  
NABCEP  
NantEnergy  
Natron Resources  
NEC Energy Solutions  
Neighborhood Power Corporation  
NeoVolta  
New Day Solar  
Newport Power  
Next Phase Electric  
Nextracker  
NH Research

# 2020

# PROGRAM HIGHLIGHTS

## **COVID-19**

When business was halted in March 2020, CALSSA worked with state officials to get solar classified as essential work and pushed county officials to allow our safe return to job sites in April. We produced research on job impacts and worked with building departments to establish online permitting and inspections while sharing up-to-date information with our members.

## **Net Metering**

The early months of the NEM-3 proceeding at the CPUC were dominated by debate about the principles that will guide the decision. CALSSA convinced the Commission to eliminate principles that would have forced them into bad outcomes. We developed tools to analyze the negative impacts of proposals from the utilities and other parties. We have been building a coalition of solar supporters to fight against changes to NEM.

## **Self-Generation Incentive Program**

SGIP implemented new budgets in 2020 that were funded by CALSSA's successful SB 700 legislation. The complicated program rules related to fire zones, medical needs, well pumps, and income status required tremendous efforts to clarify details and improve feasibility. CALSSA continues to push to reduce application processing timelines and streamline process steps.

## **Virtual Power Plants**

The ability of inverter companies and independent aggregators to pool together energy from customer batteries and provide

power to utilities when grid power is in short supply is an essential component of the economic future of distributed solar. The concept advanced in 2020 through discussions with CAISO, participation in a CPUC proceeding, and development of legislative leaders on the issue.

## **New Construction Mandate**

We were busy defending the state's new home solar mandate from proposals to exempt small homes and homes in snowy areas. The exemptions were reasonable in extreme cases but proposals had to be narrowed. We fought SMUD's proposal to replace the mandate with a utility-scale solar plant that has no real link to new homes.

We worked with the California Energy Commission to develop a mandate for solar and storage on commercial new construction. We also developed concepts for how to define storage-ready homes and worked with CEC to craft language to add the requirement to the residential mandate.

## **Consumer Protection**

We worked to avoid disastrous consequences as the CPUC refined requirements for customer disclosures and finalized rules defining standard inputs and assumptions for solar savings estimates provided to consumers. The Commission proposed a process for enforcing these requirements that could have brought interconnection to a standstill. It took great efforts to steer that enforcement in a more workable direction.



Photo courtesy of Luminant Energy Corporation

## Permitting

CALSSA worked with the National Renewable Energy Laboratory as they finalized automated permitting software for small solar systems known as SolarAPP and to begin expanding it for energy storage. We began promoting use of this software with building officials throughout California and crafted legislation to accelerate adoption. We staffed a hotline throughout the year to assist member companies with local obstacles as they arise. We began work on a storage permitting guidebook for local jurisdictions.

## Codes and Standards

We intervened in fire code development to remove barriers and block new limits on installing batteries in garages related to heat detectors and vehicle impact protection. We formed a task group to develop changes to UL 9540 on storage system safety.

June 2020 was the deadline for compliance with inverter standards that include capabilities to communicate with utilities. CALSSA had successfully petitioned to delay this timeline as we worked with standards bodies and testing labs to make sure the requirements were feasible to comply with.

## Interconnection

The CPUC issued a decision in 2020 that embodied years of work from CALSSA to improve the interconnection application process. New timelines will push the utilities to work faster and streamlining measures will reduce the back and forth communications involved in application review.

## Solar Water Heating

CALSSA produced research showing that solar water heating with electric backup is competitive with heat pump water heaters for many applications and climate zones. We have been engaged in building electrification debates to ensure that solar thermal qualifies for program support equally with similar technologies.

## Legislative

CALSSA monitored hundreds of bills and took positions on dozens of them, both for and against proposed policies. Most bills were held due to the COVID-19 pandemic, but we were leaders in a coalition that passed SB 364 that protected solar systems from the Prop 15 tax ballot measure.

---

Our fact sheets and webinars are available on our website at [www.calssa.org/members-only](http://www.calssa.org/members-only). Be sure to use these resources to stay informed.

# BOARD OF DIRECTORS



**Ed Murray | President**  
Aztec Solar



**Jeanine Cotter | Vice President**  
Luminalt Energy Corporation



**Ben Airth | Secretary**  
Center for Sustainable Energy



**Walker Wright | Treasurer**  
Sunrun



**Samuel Adeyemo**  
Aurora Solar



**Rich Borba**  
JKB Energy



**Yann Brandt**  
SolarWakeup



**Erica Dahl**  
Vivint Solar



**Gary Gerber**  
Sun Light & Power



**Adam Gerza**  
Energy Toolbase



**Martin Herzfeld**  
Martin Herzfeld Contracting



**Rick Reed**  
SunEarth



**Jeff Spies**  
Planet Plan Sets



**Catherine Von Burg**  
SimpliPhi Power



**Howard Wenger**  
Solaria



*In Memoriam*

**Les Nelson**

April 10, 1954 - May 20, 2020  
For more than thirty years, Les Nelson was a leader of the solar energy industry through his varied and tireless work. He is greatly missed.

# REGIONAL CHAPTERS

CALSSA's Six Chapters are where professionals from across the storage, PV, and thermal value chain get together, network, share best practices, and learn about the latest industry developments. In 2020, we had to adapt these events to a COVID-19 world. After three in-person events early in the year, we moved online with 15 more virtual Zoom meetings throughout 2020. While attendees missed the beer and pizza, we still brought the same timely and relevant content to keep members in the know on the latest industry developments. Topics included virtual inspections, SMUD's attack on NEM, code policy on home battery installations, and more. Meetings are open to all employees at member companies so if you have not attended a meeting yet, make sure to join us in 2021! You can sign up for chapter updates on our website.



## Thank You to Our Regional Chapter Leaders

### Bay Area

Mary Shaffer Gill, *Stem*  
Tor Valenza, *UnThink Solar*  
Randy Zechman, *Clean Solar*

### Central Valley

Tom Cotter, *Powur*  
Jack Ramsey, *Altsys Solar*  
Joseph Smick, *Service Finance Company*

### Los Angeles

Deep Patel, *GigaWatt*  
Eric Presley, *Ironridge*

### North Bay

Tyson Berg, *CED Greentech*  
Keith Kruetzfeldt, *Suntegrity Solar*

### Sacramento

Ed Ayala, *Eco Foundations Systems*  
Steve Geiger, *GRID Alternatives*

### San Diego

Cecilia Aguillon, *Aguillon Enterprises*  
Tara Hammond, *Hammond Climate Solutions*  
Linda Turner, *Solaria*

## MEMBER EDUCATION

In 2020, up-to-date and accurate information was critical to the solar & storage industry as we navigated the COVID-19 pandemic. Using every tool of communication available to us - webinars, emails, blogs, phone calls, meetings, and letters - CALSSA ramped up our communication and information services in 2020.

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WEEKLY  
NEWSLETTER  
UPDATES

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BLOG  
POSTS

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POLICY  
ALERTS

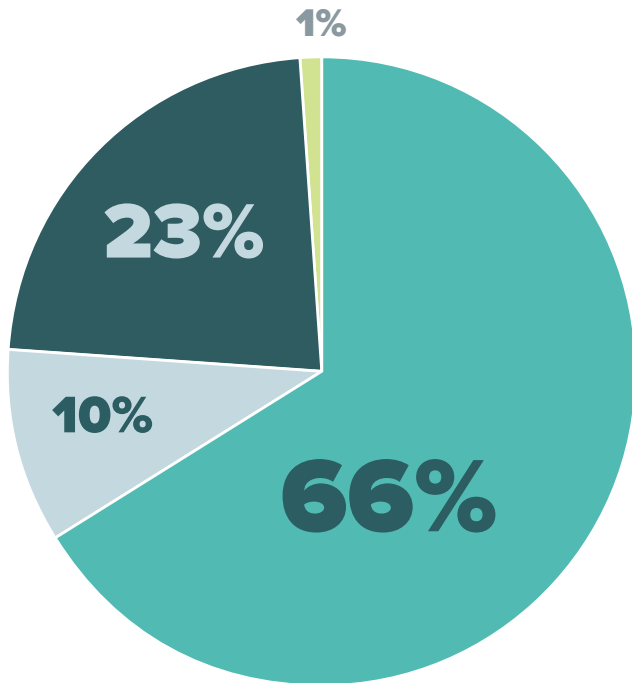
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EDUCATIONAL  
WEBINARS

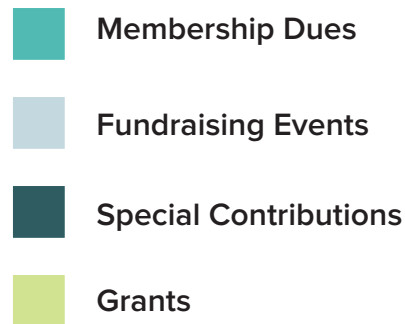
18

CHAPTER  
MEETINGS

# RESOURCES & EVENTS



## 2020 REVENUE SOURCES

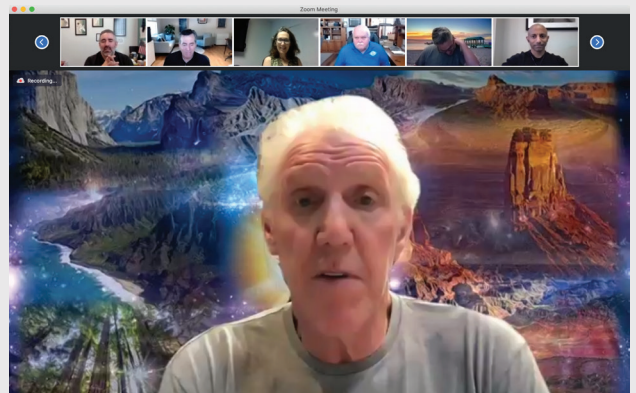


## 2020 EVENTS

It's fair to say 2020 was a year like no other. Before we were able to hold any of our planned annual events for 2020, COVID-19 hit and the world stopped. We quickly pivoted and came up with a COVID-safe events plan that met the needs of our industry and helped CALSSA raise the critical funds we depend on to protect your business. While it was a challenging year for us all, CALSSA was able to make lemonade out of 2020's lemons.

We offered our members a number of virtual training and networking events, including our **Professional Development Series** and our hugely successful, **Product Expo Series**. We also moved our **annual auction online**, and even hosted an

**All-Member Meeting & Stand Up for Solar Fundraiser**, in lieu of our much-loved Annual Dinner. While we look forward to hosting you all in-person soon, our virtual events offered something for everyone and allowed greater creativity, accessibility and flexibility for all. We want to thank all of the companies and individuals who supported us during this unique and challenging time. Together, we made it work!



NBA basketball legend and solar evangelist Bill Walton, joined our All-Member Meeting in October to give the industry a pep talk!



# THANK YOU PRESIDENT'S CIRCLE

ALPHA ENERGY  
Management Inc.

AMPED

APC SOLAR  
COMMERCIAL & RESIDENTIAL

aurora

AZTEC SOLAR  
INC.

BayWa r.e.

BLUE PLANET  
ENERGY

Caiman  
ENGINEERING

CHICO  
ELECTRIC

Cinnamon  
Energy Systems

CLEANSOLAR

COSMIC SOLAR  
& ROOFING

Discover®  
Innovative Battery Solutions

Gold Rush  
energy solutions

HES SOLAR  
COMMERCIAL & RESIDENTIAL

JKB ENERGY  
LEADER IN AG & COMMERCIAL SOLAR

Luminalt  
Solar Energy Solutions

McCalmont  
Engineering

MOSAIC

natron  
SOLAR ENGINEERING AND DESIGN

OCCIDENTAL  
POWER  
SOLAR & COGEN

OptionOneSolar

Panasonic

powur™

renova.energy  
Solar. Batteries. Better!

ROSENDIN

Scudder Solar  
ENERGY SYSTEMS

simpliphi  
POWER

SOLAR  
TECHNOLOGIES

SMA

SOLARCRAFT  
CLEAN ENERGY SOLUTIONS

SOLARIA®

SUN  
LIGHT &  
POWER  
100% EMPLOYEE OWNED

Sunlight Financial

sunnova™

SUNPOWER®

SUNRUN

SYNERGY SOLAR  
& ELECTRICAL SYSTEMS, INC.

TESLA

UTILITYAPI

Vector  
Green Power and Materials

WENDEL  
ROSEN

# 2020 MEMBERS (con't)

NorCal Home Systems  
North Bay Solar Services  
North Coast Solar (Energy Equity)  
Northern Pacific Power Systems  
Nova West Solar  
Nuance Energy Group  
NuLife Power  
Nuvation Energy  
O'Connell Solar Consulting  
O&M Solar Services  
Occidental Power Solar & Cogen  
Ohm Analytics  
OMG Roofing Products  
Omni Energy Solutions  
Omnidian  
Onswitch  
OpenEGrid  
OpenSolar  
Option One Solar  
OutBack Power  
Owen Dunn Insurance Services  
Pace Avenue  
PACEFunding  
Pacific Energy Company  
Pacific Power Solutions  
Pacifico Power  
Packetized Energy  
Paladin Power  
Palmetto Clean Tech  
Palomar Solar Ltd  
Panasonic Corporation of North America  
Pathion  
Pathways Energy  
Pause Grid  
PCL Construction  
Peak Demand  
Peak Power USA  
Pearl Certification  
Pegasus Solar  
People Power Solar Cooperative  
PermaCity Corp  
Phono Solar  
Photon Brothers  
Photon Stellar  
Photosol US Renewable Energy  
Photovoltaics California  
Pick My Solar Corp.  
Pickett Solar  
Planet Plan Sets  
Platt Solar  
POCO Solar Energy  
Point Load Power  
Polar Solar  
Poppy Bank  
Power-Structures  
Powers Engineering  
PowerTree  
Powur  
Primus Power  
Prism Renewable Energy Advisors  
Prof. Thomas Davies  
Promise Energy  
ProSight Specialty Insurance  
ProSolar (Professional Solar Products)  
Prosper Sustainably  
Pure Power Solutions  
PV Designers  
PVH (PV Hardware)  
PYCEM  
Q CELLS  
Quality Home Services  
Quattro Solar  
QuickBOLT  
R.T. Maher Construction  
Radiant Solar Technology  
Raneri & Long  
RBI Solar  
RE-volv  
Real Goods  
REC Solar  
Rector Law Office  
Recycle PV Solar  
ReGreen  
Rehab Solar Construction  
Reimagine Power  
Rem Electric  
Renew Financial  
Renewable Energy Partners  
Renewable Energy Test Center RETC  
Renewable Solar  
Renova Energy Corp.  
RenuLogix  
Renvu Solar Equipment Distribution  
Repower Yolo  
RePurpose Energy  
Revel Energy  
Rexel Gexpro  
Rheem Manufacturing Company  
Rise Energy  
Rod Bergen P.E.  
Ron Dorris Electric & Solar  
Roof Tech  
Rosendin Electric  
RST Cleantech USA  
Run on Sun  
S-5!  
S-PACE  
Sage Energy Consulting  
Salal Credit Union  
San Diego County Solar  
Sandbar Solar  
Santa Cruz Solar  
Santa Ynez Valley Solar  
Sattler Solar  
Sawmill Solar Electric  
SC-RISE CE-CERT  
Scale Microgrid Solutions  
Scanifly  
Schneider Electric  
Scout  
Scudder Solar Energy Systems  
Scurfield Solar & Heating  
Seal Bond  
Seaward Group  
Second life Lithium  
SEG Sustainable Energy Group  
Semper Solaris  
SepiSolar  
Service Finance Company  
Shade Power  
Shorebreak Energy Developers  
Sierra Pacific Home & Comfort  
Sighten  
Silfab Solar  
Silver Fox Renewables  
Simmitri  
SimpliPhi Power  
Skelly Electric  
Sky Power Solar  
Skyven Technologies  
Slingshot Power PBC  
SMA America  
Smarter Grid Solutions  
Socomec  
Sol R US Electrical Engineering  
Sol Systems  
Sol-Ark  
Sol-Tek Industries  
Solahart Industries  
Solar Advocacy Group  
Solar Carports Direct  
Solar CFO  
Solar Design Studio  
Solar Design Tool  
Solar Energy International  
Solar FlexRack  
Solar Forward  
Solar Insure  
Solar Motion  
Solar One  
Solar Optimum  
Solar Paperwork  
Solar Pro Energy Systems  
Solar Richmond  
Solar Savings Direct  
Solar Sense PV  
Solar Source  
Solar Support Structures  
Solar Symphony  
Solar Technologies  
Solar Tools USA  
Solar Unlimited  
Solar Vast  
Solar Wholesale Group  
Solar Works  
Solar-Klean  
Solar-Log by Solar Data Systems  
SolarCraft  
Solare Energy  
Solare Power  
SolarEdge Technologies  
SolarGain West  
SolarGem Electrical  
SolarGnosis  
Solargraf  
SolarHealer  
Solaria  
SolarNexus  
Solaron

SolarOPS - Radiocap Corp  
 Solarponics  
 SolarPowerRocks.com  
 SolarReviews.com  
 SolarShoppers  
 SolarWakeup  
 solarXperts  
 SolaTrim  
 Solid California  
 Soligent  
 SolPal  
 Soltection  
 Sonnen  
 SoundView Risk Advisors  
 Southwestern Solar Systems  
 Span.IO  
 Spectrum Energy Development  
 Spreck Energy  
 Stable Solar  
 Stada Energy  
 Standard Solar  
 Stanford Transportation Group  
 StarSeed  
 Station A  
 Stellar Energy  
 Stellar Solar  
 Stem  
 Storz Power  
 Sullivan Solar Power  
 Summit Technology Group  
 Sun Light & Power  
 Sun Pacific Solar Electric  
 Sun Solar Electric  
 Sunbank Solar  
 SunCo Solar  
 Sundam Energy  
 Sundrum Solar  
 SunEarth  
 Sungage Financial  
 Sungenia Solar Solutions  
 Sungenix Energy Solutions  
 SunGreen Systems  
 SunLogix  
 SunLux Energy  
 Sunmizer Solar Roofing Systems  
 SunModo  
 Sunnova Energy Corporation  
 Sunny Energy of California  
 SunPower by EcoSolar USA  
 SunPower by esaSolar

SunPower By Sun Solar  
 Sunpower Corporation  
 Sunriver Solar  
 Sunrun  
 SunSolar U.S.  
 SunSpark Technology  
 SunSpec Alliance  
 SunStreet Energy Group  
 Sunswarm Solar  
 SunSystem Technology  
 Suntegrity Solar  
 Sunterra Solar  
 Sunthrust Energy  
 Suntrek Industries  
 Sunvapor  
 Sunworks  
 Surrette Battery  
 Sustainable Technologies  
 Sustineo  
 Sutton Enterprises  
 Swell Energy  
 Swezey Energy Consulting  
 Symmetric Energy  
 Synergy Home Improvement  
 Synergy Power  
 Synergy Solar & Electrical Systems  
 Tamarack Solar Products  
 Tangerine+  
 Tax & Financial Group  
 Taylor Energy System  
 TerraCurrent  
 TerraVerde Energy  
 Tesla  
 The Climate Center  
 The Energy Coalition  
 The Energy Loan Network  
 The Solar Action Network  
 The Solar Energy Company  
 ThinkWire Energy Services  
 Tigercomm  
 Tigo Energy  
 Titanium Power  
 Tosdal Law Firm  
 TransUnion  
 Treeium  
 Treepublic  
 UC Solar/UC Merced  
 UL  
 UMA Solar  
 Unico Solar Investors  
 Unique Solar  
 UNIRAC  
 United Sun Energy  
 UnThink Solar  
 US Green Energy Technologies

US Solar Distributing  
 UtilityAPI  
 Vasco Solar Energy  
 Vector Green Power and Materials  
 Vector Structural Engineering  
 Verdera Partners  
 Verse  
 Villara Building Systems  
 Visaka Industries Ltd  
 Vital Energy  
 Volta Strategies  
 Voltaic Power  
 VSUN  
 Walter Mortensen Insurance/INSURICA  
 WattMonk  
 We Recycle Solar  
 Weber Energy Group  
 Wendel Rosen LLP  
 Wenger Ventures  
 WESCO Distribution  
 West Hills Construction  
 Westcoast Solar Energy  
 Westhaven Solar  
 WG Contracting  
 White Pine Renewables  
 Wing Solar & Wood Energy  
 Wivity  
 WSC Solar & Roofing  
 XCG Solar  
 Xero Solar  
 Yaskawa - Solectria Solar  
 Ygrene Energy Fund  
 Yotta Solar  
 Your Energy Solutions  
 Your SolarMate  
 YourSolarPlans  
 YSG Solar  
 Zilla Corporation

**592**  
 MEMBERS

**164**  
 NEW  
 MEMBERS

**80%**  
 OF CA PV PROJECTS  
 INSTALLED BY A  
 CALSSA MEMBER

**80%**  
 OF CA STORAGE  
 PROJECTS INSTALLED  
 BY A CALSSA  
 MEMBER

**80 - 90%**  
 OF MODULES, INVERTERS  
 & STORAGE DEVICES  
 INSTALLED IN CALIFORNIA IN  
 2020 WERE MANUFACTURED  
 BY CALSSA MEMBERS.

# OUR TEAM

**Bernadette Del Chiaro**



**Executive Director**

**Brad Heavner**



**Policy Director**

**Elise De Grande**



**Operations Director**

**Josh Buswell-Charkow**



**Deputy Director**

**Carter Lavin**



**Membership Director**

**Meghan Vincent-Jones**



**Marketing Director**

**Kate Unger**



**Senior Policy Advisor**

**Ben Davis**



**Policy Associate**

**Igor Tregub**



**Senior Policy Advisor**

**Catherine Helmke**



**Clean Energy Intern**

**Donald Simon**



**Legal Counsel**  
Wendel, Rosen, Black & Dean LLP

**Kim Stone**



**Lobbyist**  
Stone Advocacy



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[info@calssa.org](mailto:info@calssa.org)

*Front cover photo courtesy of Sunrun*